

The Berridge

BERRYIDGE BYLINE

Roofs of Distinction

BERRYIDGE MANUFACTURING COMPANY, HOUSTON, TEXAS
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**Featured
Berridge
Licensee**



ENCOMPASS





THE INSIDE STORY

Jack Berridge
Chairman
of the Board

Architectural sheet metal contractors who want to successfully compete in the high-tech construction market in the Silicon Valley area must have highly-trained employees and solid, professional organization. Encompass of Northern California (formerly Air Systems) certainly meets both criteria as evidenced by the impressive projects shown in this issue of BYLINE.

High profile corporate facilities such as those designed and built for the leaders in the prestigious Silicon Valley area demand creative architectural metal products and Encompass has proven its ability to deliver with the Berridge Total Program's wide range of curved, tapered and other panel offerings.

We congratulate Encompass for their progress in establishing Berridge as a distinctive name in architectural sheet metal in the Northern California market.

Jack. A. Berridge
Chairman of the Board

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It's "All Systems Go" with Encompass Group and the Berridge Total Program



Left Photo: Project Management Group, Front, L-R: Lawrence Aquino and Darren Longworth. Standing, L-R: Nick Hough, Senior Project Manager; Mark Yeager, Director and Michael Bentivenga, Senior Project Manager. (Not Shown: Dan Trythall, Senior Project Manager.) **Right Photo:** Purchasing/Drafting/Administration: Front: Michelle Puphal, Admin. Assistant; Rear, L-R: Don Waller, Coordinator and Val Feinstein, Drafter.

When John Davis founded Air Systems in 1974, the company specialized in HVAC services. During the next twenty-seven years Air Systems would grow from a small firm with only two employees to one of California's largest companies with offices in San Jose, San Leandro, Santa Rosa and Sacramento. In addition to its HVAC mechanical services, Air Systems added mechanical and electrical contracting, process piping, service repair and architectural sheet metal to its list of products and services. In February 2000, Air Systems, along with several other sister companies was merged into Encompass, a 3.8 billion dollar provider of total facilities solutions and services.

Heading up the Architectural Sheet Metal division of Encompass is Mark Yeager, Director of Architectural Sheet Metal. Mark joined the company four years ago and swiftly formed an experienced staff to promote, design and install quality architectural sheet metal products. High-tech firms such as Cisco, 3Com and Silicon Graphics located nearby launched ambitious building programs which fueled the rapid growth of Air Systems' architectural metal division. A key element in Air Systems' success in meeting the exacting demands of its high-tech clients has been their relationship with Berridge Manufacturing Company and the Berridge Total Program. Mark Yeager puts it this way: *"The Berridge Total Program provides us with a high-profile product which offers the flexibility of both long-length curved panels and custom shapes such as tapered panels. Plus, with Berridge's coil program and site-forming equipment, we manufacture the panels as we need them — there's no delay or waste!"*

Today, the architectural sheet metal division of Encompass employs a staff of twelve and has offices in San Jose, San Leandro and Sacramento. In addition to the Berridge Model SS-14 portable roll



the Berridge BYLINE

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EDITORIAL POLICY

News Releases, photographs and manuscripts regarding the application of Berridge products are requested and should be submitted to the Editor, Berridge BYLINE, and will be returned only if so requested in advance.

Editor: David J. Doyle, Vice President, Marketing



Above: Mark Yeager, Director, receives a "Customer of Distinction" award from Alan Stovesand, Berridge Western Region Sales Manager.

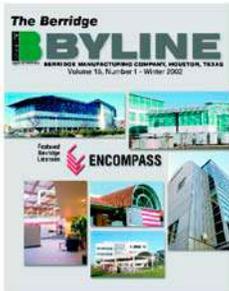
“The Berridge Total Program provides us with a high-profile product which offers the flexibility of both long-length curved panels and custom shapes such as tapered panels. Plus, with Berridge’s coil program and site forming equipment, we manufacture the panels as we need them — there’s no delay or waste!”

former they own, Encompass uses state of the art computerized folding, cutting and slitting equipment to fabricate all trim and accessory items required to complete the job. As the projects shown in this issue illustrate, Encompass has established a reputation of leadership in architectural sheet metal both in the Bay area and in Northern California.



Top Photo: Sheet Metal Shop Employees: Front, L-R: Randy Binz; Joe Wagster, Superintendent and John Connor. Rear, L-R: Armond Mesa; Paul Blondefield, Foreman; Danny Barba; Larry Machado and Mike Howard.

Bottom Photo: Paul DeHaro, Project Manager, with Field Superintendents Lou Marcus (L) and Ray Burns (R).



FRONT COVER:

A Montage of Encompass projects which demonstrate their wide range of construction expertise.



Featured Berridge Licensee -- Encompass



1. 3 COM

Santa Clara, CA

Architect: Studio's Architecture

General Contr.: Rudolph & Sletten

Roofing Contr.: Encompass

Products: Berridge "M"-Panel

Finish: Berridge Satin Finish Galvalume



2. Cisco Systems

San Jose, CA

Architect: Devcon Construction

General Contr.: Devcon Construction

Roofing Contr.: Encompass

Products: Berridge Tapered Tee-Panel

Finish: "Cisco Green" Kynar 500®





**3. SILICON GRAPHICS INC.
Mountain View, CA**

Architect: Studio's Architecture
General Contr.: Devcon Construction
Roofing Contr.: Encompass
Products: Berridge Tee-Panel & Curved Tee-Panel
Finish: "Salon Ivory" Kynar 500® (Custom Color)

**4. Campbell Technology Park
Campbell, CA**

Architect: TSH Architects
General Contr.: South Bay Construction
Roofing Contr.: Encompass
Products: Berridge CurvedTee-Panel
Finish: "Royal Blue" Kynar 500®



**5. ARIBA
Sunnyvale, CA**

Architect: DES
General Contr.: Rudolph & Sletten
Roofing Contr.: Encompass
Products: Berridge Curved Tee-Panel
Finish: "Durandar Gray" Kynar 500® (Custom Color)





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**6. Steel Arc Lofts - 58 Natoma
San Francisco, CA**

Architect: Jim Jennings Architecture
General Contr.: Martin Building, San Francisco, CA
Roofing Contr.: Encompass
Products: Berridge Curved & Straight Tee-Panel
Finish: "Lead-Cote" Kynar 500®

FACING PAGE:

**7. Encompass Office Interior
San Jose, CA**

Architect: K.R.P.
General Contr.: Devcon Construction, Inc.
Roofing Contr.: Encompass
Products: Berridge Curved Tee-Panel
Finish: "Lead-Cote" Kynar 500®

**8. Novellus Systems, Inc.
San Jose, CA**

Architect: Arc-Tec
General Contr.: Devcon Construction, Inc.
Roofing Contr.: Encompass
Products: Berridge Curved Tee-Panel
Finish: "Copper-Cote" Kynar 500®

**9. Corporate Technology Center
San Jose, CA**

Architect: Robinson, Mills & Williams
General Contr.: Webcor Builders
Roofing Contr.: Encompass
Products: Berridge FW-12 Panel (Equipment Screens
Finish: "Bone White" Kynar 500®





Berridge FW-12 Panels were used for the equipment screens on all 6 buildings in the Corporate Technology complex



