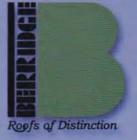
# The Berridge



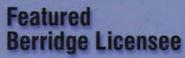
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BERRIDGE MANUFACTURING COMPANY, HOUSTON, TEXAS Volume 16, Number 2 - Summer 2003















# THE INSIDE STORY

Jack Berridge Chairman of the Board

The success story of this young family-owned and operated business is one of hope and inspiration --- Sheetmetal Masters has succeeded in building their reputation for integrity and quality architectural metal craftsmanship in just a few short years. The scope and excellent quality of their work demonstrates the potential offered by architectural metal roofing and siding to a new generation of construction companies willing to invest the time and hard work. One specific area where Sheetmetal Masters has been especially successful is the burgeoning roof retrofit program on military bases. Berridge light gauge steel framing and site-formed mechanically-seamed standing seam roof panels have enabled Sheetmetal Masters to successfully complete several very large and technically challenging military base projects both on-time and within value-engineered budget parameters.

Berridge salutes Sheetmetal Masters and the scores of other small but extremely competent Berridge Licensees who represent an important segment of the future of the construction industry.

Jula Being

Jack. A. Berridge Chairman of the Board



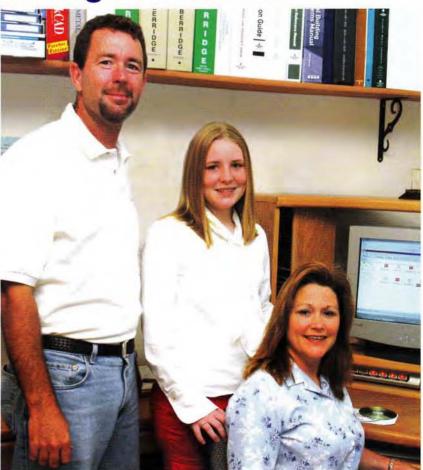
#### **EDITORIAL POLICY**

News Releases, photographs and manuscripts regarding the application of Berridge products are requested and should be submitted to the Editor, Berridge BYLINE, and will be returned only if so requested in advance.

Editor: David J. Doyle, Vice President, Marketing

# Featured Licensee: Sheet

Sheetmetal Masters:
Building a Reputation for
Excellence and Integrity
Through Teamwork



The Sheet Metal Masters, Inc. Management Team: (L-R): Billy Cockrell, President/ Owner; Brandy Jewell, Receptionist/File Clerk; Vivian Cockrell, Treasurer/Office Manager.

Sheet Metal Masters, Inc. was founded in 1994 by Billy and Vivian Cockrell and for the past nine and a half years the company has specialized in architectural metal roofing, metal soffit, metal wall panels, metal retrofit and metal structures. Billy and Vivian credit their growth and success to teamwork and safety awareness. Sheet Metal Masters' commitment to safety lead to their being awarded the "Sustained Superior Safety Performance Award" from the Mobile, AL District/South Atlantic Division of the U.S. Army Corps of Engineers for the 4th quarter of 2002. Much of Sheet Metal Masters' work is done on military bases throughout the Florida panhandle region, and their jobsite practices are required to meet high safety and quality standards. The company's growth has come from two

# netal Masters, Pensacola, Florida

areas of specialization: Architectural Standing Seam Roofing and Light Gage Metal Retrofit Framing/Roofing. In both of these areas, Sheet Metal Masters' relationship with Berridge Manufacturing Company as a Licensee has provided them with a quality product, supported by technical assistance and material and performance warranty programs: "Since our main goal is to provide the highest quality products, it makes perfect sense to use Berridge products -- for example, Berridge's Vantage Point Retrofit System is the 'Cadillac' of

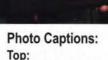
"Since our main goal is to provide the highest quality products, it makes perfect sense to use Berridge products -- for example, Berridge's Vantage Point Retrofit System is the 'Cadillac' of all Retrofit Systems"

all Retrofit Systems" explains Billy and Vivian Cockrell. Billy and Vivian also credit Berridge's team of professionals in sales, engineering and warranty administration with the necessary assistance to help them become leaders in their market. They specifically note the value of Berridge's assistance with strict Florida Building Codes.

Today, Sheet Metal Masters, Inc. has four installation crews with approximately twenty-five employees. Their sheet metal fabrication shop is equipped with a computer-operated Auto Brake, Slitters, High Lift Forklifts and a Berridge Model SP-21X Zee-Lock Portable Roll Former which fabricates the structural double or single-lock Berridge Zee-Lock Standing Seam Roof Panel in continuous lengths.



Sheet Metal



Sheetmetal Masters' Sheet Metal Shop & Field Installation Crew:

Rear, L-R: David Phetteplace; Darius Hargrove, Willie English, Jr., Alan Katner, Steven White, Gabriel Prim. Front, L-R: Auturio Jones, Greg Baker, Lonnie Hutchinson, Richard Hamilton.

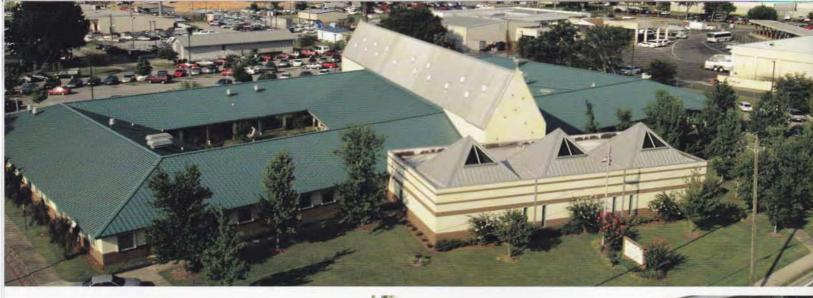
#### Bottom:

Eddie Sims, Berridge Regional Sales Manager (L) presents Billy Cockrell of Sheetmetal Masters, Inc. with his "Customer of Distinction" Award for 2002. This award recognizes outstanding sales volume, market share and quality of craftsmanship and customer satisfaction.









#### Top: ESCAMBIA COUNTY PUBLIC HEALTH FACILITY Pensacola, FL

General Contractor: DelGallo-Morette Const. Co., Pensacola, FL Architect - Engineer: Graves + Carlos Architects, Pensacola, FL

Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System:

Satin Finish Galvalume & Teal Green Kynar 500

### Right: GULF BREEZE CITY HALL

Gulf Breeze, FL

General Contractor: Wescon Corp., Pensacola, FL

Architect - Engineer: Graves + Carlos Architects, Pensacola, FL

Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System:

Champagne Kynar 500

#### Bottom: PENSACOLA FIRE STATION NO. 1 Pensacola, FL

General Contractor: The Green-Simmons Company, Inc., Pensacola, FL

Architect - Engineer: Bullock-Tice Assoc., Pensacola, FL

Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System:

Champagne Kynar 500









#### Top & Upper Right: NATIONAL GUARD READINESS FACILITY Pensacola, FL

General Contractor: Lord & Sons Const., Inc., Ft Walton Beach, FL

Architect - Engineer: Bullock-Tice Assoc., Pensacola, FL

Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System:

Hemlock Green Kynar 500

# Right: EMMANUEL SHEPPARD & CONDON LAW OFFICES Pensacola, FL

Pensacoia, FL

General Contractor: Gene Smith Builders, Pensacola, FL

Architect - Engineer: SMI (Hurricane Retrofit)
Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System:

Copper Brown Kynar 500

#### **Bottom: CRESTVIEW LIBRARY**

Crestview, FL

General Contractor: Speegle Const. Inc., Niceville, FL
Architect - Engineer: DAG Architects Inc., Destin, FL
Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System:

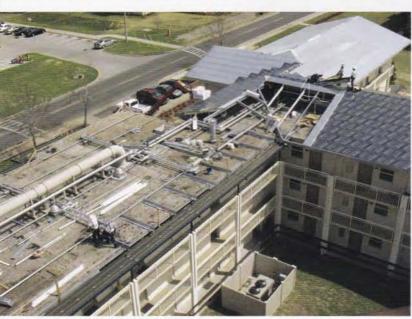
Zinc Grey Kynar 500













## **EGLIN AIR FORCE BASE DORM 19** RENOVATION

The addition of central air conditioning and water chiller units to the massive dormitory structures at Eglin Air Force Base meant the addition of exposed ductwork and piping systems to the existing flat roofs. The solution was a new sloped standing seam roof structure to provide both aesthetics and weather protection.



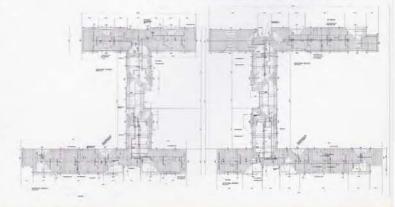
Above:

Billy Cockrell, President/Owner of Sheet Metal Masters who installed the Berridge Vantage Point light gauge steel retrofit framing system and site-formed Berridge Zee-Lock standing seam roof panels

General Contractor: Speegle Construction Co. Architect-Engineer: Heffernan Holland Morgan Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Vantage Point Retrofit Framing System

Zee-Lock Standing Seam Roof System





#### **HURLBURT FIELD AIR FORCE BASE PROJECTS**

#### Top: CV-22 TRAINING DEVICE SUPPORT FACILITY

General Contractor: Speegle Construction Inc., Niceville, FL

Architect - Engineer: Corps of Engineers
Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Vantage Point Retrofit Framing System

Zee-Lock Standing Seam Roof System, Aged Bronze

#### Upper Right: MUNITION TEST FACILITY

General Contractor: Lord & Sons Const., Ft. Walton Beach, FL Architect - Engineer: Heffernan Holland Morgan Architects, Penascola, FL

Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System, Medium Bronze

#### Lower Right: VOQ DORMITORY (Roof Retrofit)

General Contractor: Speegle Construction Inc., Niceville, FL

Architect - Engineer: Corps of Engineers
Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System, Medium Bronze

#### **Bottom Right: WEATHER FACILITY**

General Contractor: Speegle Const., Inc., Niceville, FL

Architect - Engineer: Corps of Engineers
Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System, Medium Bronze

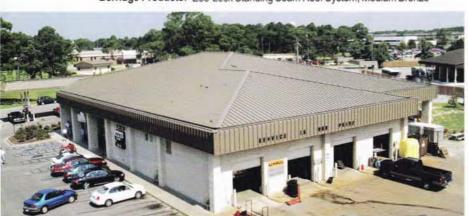
#### **Bottom: AUTOPRIDE SHOPETTE EXCHANGE STORE**

General Contractor: Lord & Sons Const., Inc., Ft Walton Beach, FL

Architect - Engineer: Parsons Rible Brummal Alkire Archts, Inc., Montgomery, AL

Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System, Medium Bronze









Top: ALABAMA DEPT OF TRANSPORTATION

Mobile, AL

(Roof Retrofit over Flat Roof)

General Contractor: M&G Builders, Prattville, AL

Architect - Engineer: McKee & Associates, Montgomery, AL

Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System:

Forest Green Kynar 500

Vantage Point Retrofit Framing System

Bottom: EXCALIBUR CAR WASH

Pensacola, FL

General Contractor: Russell Const., Montgomery, AL

Architect - Engineer: Goodwin Mills & Cawoods, Montgomery, AL

Berridge Licensee: Sheet Metal Masters, Inc.

Berridge Products: Zee-Lock Standing Seam Roof System:

Bristol Blue Kynar 500

Vertical Gable & Fascia: Berridge FW-12 Panels

Sierra Tan Kynar 500







